



W E C O L O R A L A S K A

A \ T P U B L I S H I N G & P R I N T I N G , I N C .





www.atpublishing.com

Alaskan owned & operated. Proudly serving Alaska's printing needs since 1963

907.349.7506

“A.T. Publishing & Printing, Inc. is an Alaskan-owned printing company located in Anchorage, Alaska that has been in continuous operation for more than 50 years. The company is Alaska’s largest print-industry employer with approximately 50 full-time employees.”



ALASKAN OWNED PRINTING

Just prior to Alaska becoming the 49th State in the U.S. Frank Martone moved from New York to Anchorage and started the Alaska Technical Corporation, providing office equipment supply and repair to the military and local businesses. In the 1960s Frank responded to new opportunities by adding duplicating services. He soon opened a new office in the basement of the landmark 4th Avenue Theatre. A stenographer was hired in the early 1960s to follow court cases in town and Frank began publishing the *Alaska Legal Record*. Later, he launched the *Alaska TV Viewer* and *This Alaska Magazine*.

In 1971, realizing his business was evolving more into print and less about office equipment supply and repair - even though typewriter repair was still going strong - Frank dropped Anchorage Technical Corporation and re-incorporated as A.T. Publishing & Printing, Inc., laying the foundation for what would become Alaska’s largest print-industry company. By the early 1980s, the company formally ended more than 20 years servicing Anchorage office equipment needs to become a full-time commercial printing company.

As the company grew, so did the Martone family. Today, six of their eight children work in the business full-time. Together, they form part of a group of nearly 50 employees dedicated to serving Anchorage and Alaska with the best printing and design services available. The 40,000 square-foot shop on Abbott is the anchor for three other facilities located around Anchorage and Eagle River.

Continuing Frank Martone’s long history of recognizing the changing needs of Alaskans and their businesses, the Martones and their family of employees at A.T. Publishing & Printing, Inc. are dedicated to providing leading-edge services throughout The Last Great State for generations to come.



Frank Martone



Martone Family



A.T. Publishing & Printing



PRODUCTION MANAGEMENT PERSONNEL

A.T. Publishing & Printing, Inc. is a unique print and design production company, being family-owned and operated, with five family members directly involved in all aspects of the business since they were old enough to hold down jobs. Today, the print-industry experience of the team at A.T. Publishing & Printing, Inc. is unmatched anywhere in Alaska.



PRESIDENT, CEO
Andrew "Andy" Martone

Andy has more than 30 years in the printing industry. He has held nearly every job in a printing plant. Co-owner.



PRODUCTION MANAGER
William "Bill" Martone

Bill is the man on the floor, overseeing all production personnel, equipment, job scheduling, ordering and quality control. Co-owner.



PRE-PRESS MANAGER
Marie McConkey

Marie is in charge of the people, processes and equipment in the graphics and pre-press department. She has won numerous awards for her graphic designs. Co-owner.



LEAD PRESSMAN
Greg Martone

Greg operates the company's largest 4-color press. He has served in this position since 1986.



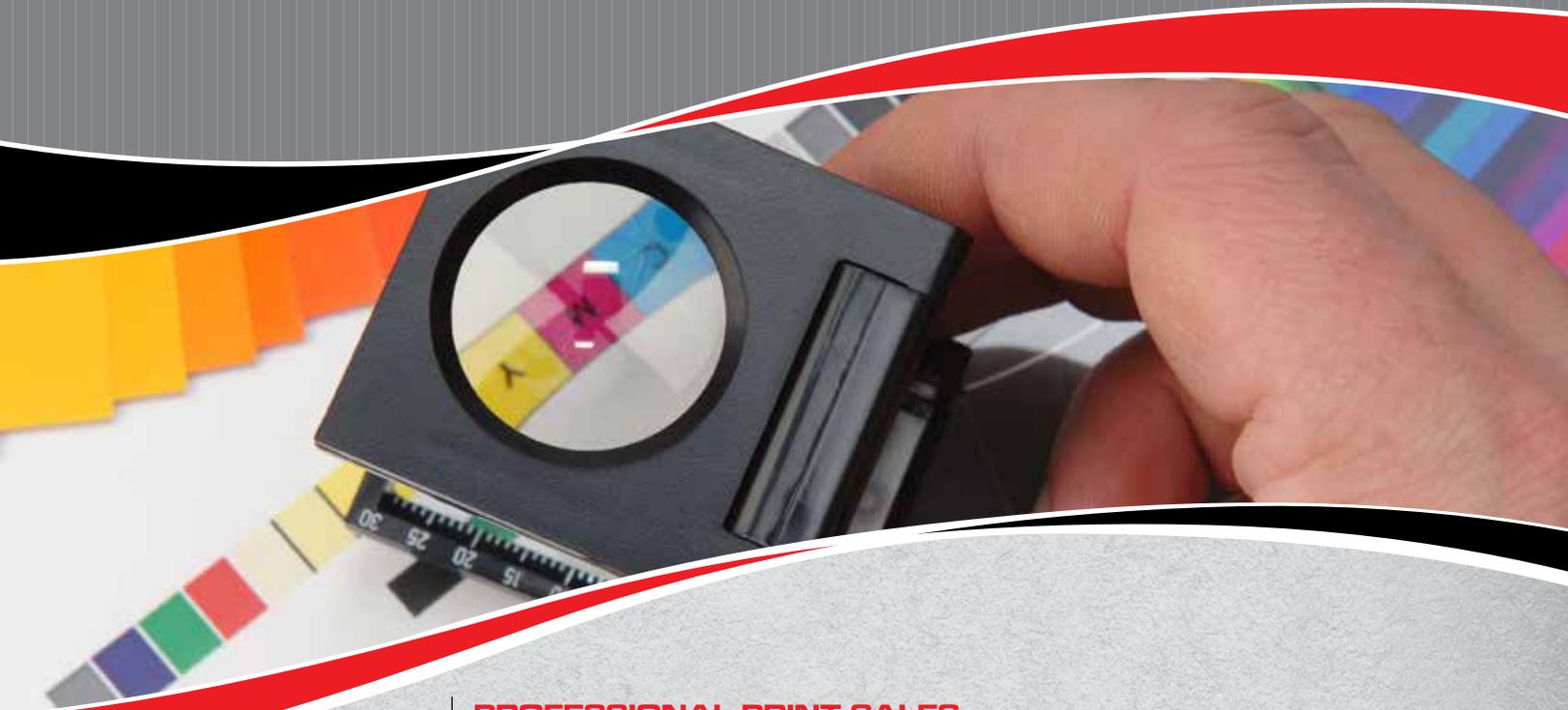
VICE PRESIDENT
Paul Martone

Paul has served in this capacity for more than 40 years, administrating sales, estimating projects and job engineering. Co-owner.



ACCOUNTING MANAGER
Joseph "Joe" Martone

Joe oversees the accounting of all four shops, maintaining the financial records and daily account activity.



PROFESSIONAL PRINT SALES

The wealth of industry knowledge and know-how is exhibited best by our sales team. Their combined experience encompasses more than 100 years of helping business managers with cost-effective products for their marketing and operations needs and assist individuals experience their lives through print. As a group they have overseen everything from the needs for a simple business start-up to creative uses of print to generate maximum exposure to potential clients. There isn't a more experienced group of print experts anywhere else in Alaska.



PAT FOSTER



TERESA BRACALE



GLENN BRACALE

REQUEST AN ESTIMATE

We encourage consultative discussions with your business leaders and marketing department to help with design specifications, ideas and capabilities.





WHAT WE OFFER

CUSTOMER SERVICE

Customer Service is the front line at A.T. Publishing & Printing to keep your job on track and keep everybody informed. All customers are assigned a sales representative or job coordinator and a Customer Service Representative. Communication can be by email, phone or as a direct message by signing into your online account and identifying your current job. This identifies your project and directs the communication to the assigned CSR and/or sales representative immediately. In the fast-paced world of printing, good customer service is vital.

GRAPHIC DESIGN

We provide high-caliber graphic design at competitive prices. Our attention to detail and focus on customized design supports your goals in growing your business and communicating your message to your customers. Our quality visual layouts can create a connection with your target market, bring interest and generate business for you. We encourage consultative discussions with you. It all starts with a good design.

PREPRESS

Using state-of-the-art FujiFilm XMF workflow technology we are able to process your art and files for all our printing methods including sheet-fed, web, digital or large format; single color, multi-color or 4-color process with accurate proof to press results. Our services range from technical support, photo retouching, page processing and computer to plate, color accuracy, impositions, separation control, color and ink transformation and trapping. We are able to provide unparalleled service to accommodate your prepress needs.

COMPLETE MAILING SERVICES

CASS, mail preparation, list management, addressing, binning, tagging, tabbing, automatic and manual insertion, mail class Standard, Saturation/ Carrier Route, First Class, Non-Profit, EDDM and Political.



CONVENTIONAL OFFSET

We print using sheet-fed offset presses up to 40" with aqueous and varnish capabilities on coated and uncoated stocks. In addition we have a multi-tower web press and a dedicated envelope press. Our options for you include a large selection of substrates, batch and gang run ability, large sheet booklet imposition, specialty inks, thermography, on-press perforating and scoring.

DIGITAL

We have both black and white and color sheet-fed digital presses handling from 8.5" x 11" to 13" x 19" substrates with the options of variable data and clear toner capability in spot or flood. A large variety of digital printing papers and substrates are available. Smaller quantities as well as large runs are a cost-effective benefit of printing digitally.

LARGE FORMAT COLOR PRINTING TO 96" WIDE

Sign and graphic specialists, we offer ink jet to specialized vinyls and direct to media UV printing on substrates up to 1.2" thick. These include foam core, Coroplast, PVC, Dibond, Gatorboard, and much more. We can help you decide what product to use for your venue, whether it is an outdoor or indoor display. Cut vinyl, vehicle graphics and laminating are also available. We produce tradeshow displays, banners, vehicle magnets, art prints, posters and anything else in large-format print.

FINISHING

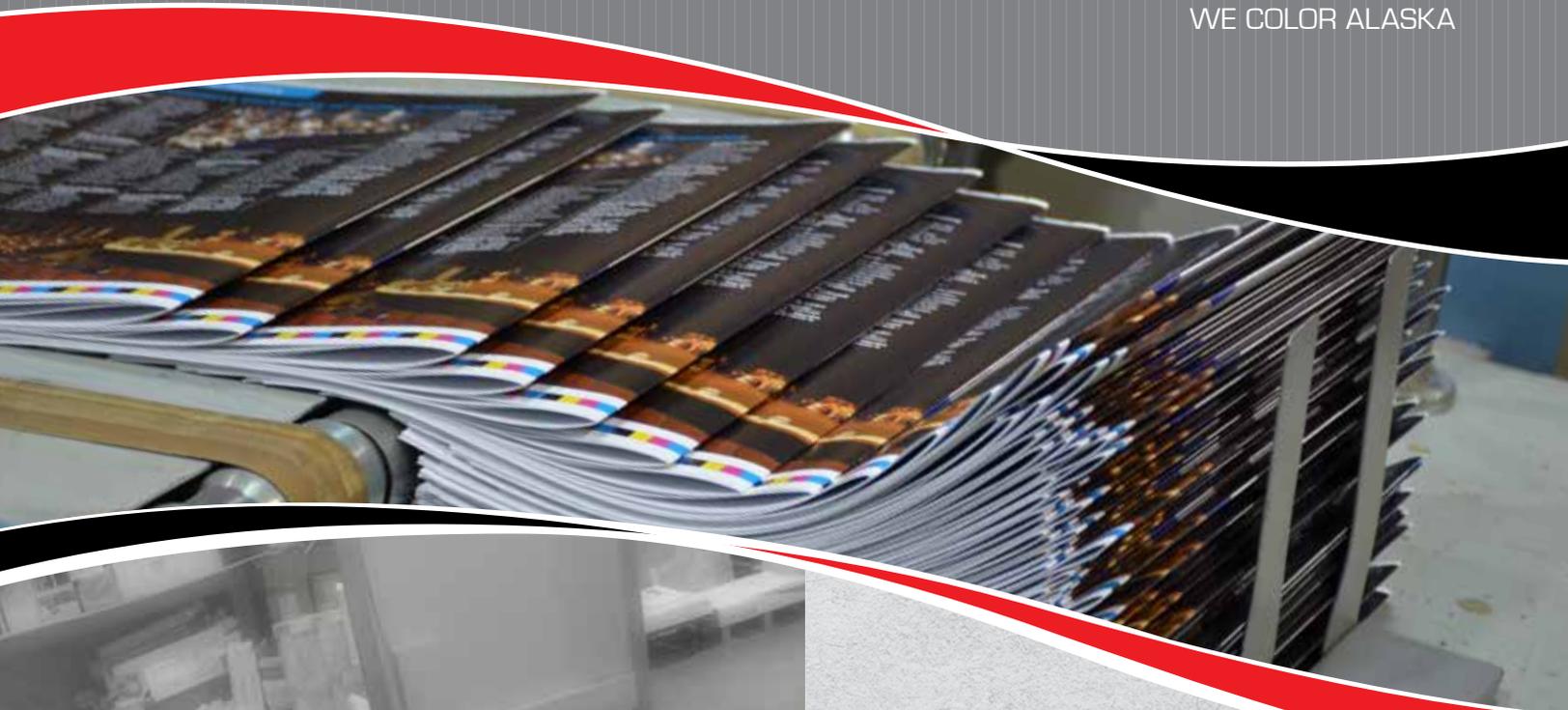
Multi-pocket booklet saddle stitcher, perfect binding, comb binding, spiral binding, wire-O binding, stapling, padding, fan-apart, drilling from 1 to 6 holes, cutting, corner rounding, standard cutting, three-knife trimming, perforating, die cutting, brochure folding, booklet signature folding up to 36 pages, gate folding and map folding. Specialty finishes, UV coating, foil stamping, embossing, numbering, scoring, gluing, inserting, hand and machine collating.

ORDER FULFILLMENT, PACKAGING

Complete onsite warehousing and inventory control, custom kit / box assembly, wafer sealing, banding, shrink wrapping, palletizing, local delivery, in-state and out-of-state shipping.

PRODUCTS MADE FOR RESALE

Books, calendars, bumper stickers, note pads, flags, specialty branded items, note cards and more.



OUR EQUIPMENT

The combined resources of our facilities provide a wide range of solutions to meet your business objectives. The local availability of digital, offset and wide format printing can give you quick turnarounds and quality service.

PRESS ROOM

- SM102 - 28" x 40" Heidelberg four-color perfector
- SM102 - 28" x 40" Heidelberg Speedmaster two-color perfector
- SM52 - 14" x 20" Heidelberg five-color
- 40" x 20" Heidelberg GTO two-color
- J.B. Dick 9810 two-color envelope press
- Solna 35" Web Press with two four-color towers
- Heidelberg Cylinder 30" Die Cut Press
- Heidelberg Windmill Press (Foil Stamping, Embossing)

DIGITAL

- Xerox 1000
- Xerox Docucolor 8000AP
- Ikon Print Center Pro 1050
- Ricoh Pro 907EX
- Xerox 721
- Xante Impressia digital multi-media press (letterhead & envelope press)

LARGE FORMAT

- Mutoh VJ-1638 Dual Head
- Mutoh VJ-1604
- Mutoh SC-1400D
- Orca II Laminator
- Flora 250UV 8' Hybrid



BINDERY

- UV Coater Tec Lighting
- Sunraise Thermographer
- Stahl Folder
- MBO B23 Multi Folder
- MBO B30 Multi Folder
- MBO B32 Multi Folder
- Standard Horizon PF-P330 Folder
- Muller Martini Stitcher/Trimmer 6 Pocket
- Shanklin Auto-Shrink Wrapping Machine
- Palamides Paper Bundler Zeta 30 Solo
- US Paper Counter Tab Inserter
- Rhino Tuff Punch
- Spiel Punchmaster
- Challenge Drill
- Panda 10-Pocket Perfect Binder
- Horizon BQ460 Perfect Binder
- ExactBind PBS-6000 Perfect Binder
- Polar 78" Programmable Paper Cutter
- Saber Programmable 45" Auto-Cutter
- Polar 36.5" Cutter
- Wohlenberg Three-Knife Trimmer
- Rapid Trimmer Three-Knife Trimmer
- Morgana Autocreater Pro 33
- Scott Custom Tab – Mylar and Diecutting
- Rhino Tuff Coil, Comb, Wire-O Puncher
- Standard Horizon Booklet Maker
- Stitchmaster Saddle-Stitcher

MAILING

- Neopost DS-70 Folder Inserter
- Neopost DS-62 Folder Inserter
- Neopost Postal Meter
- MB Bäuerle Multi-Master Folder Inserter
- 2 Videoject Cheshire 7000 Ink Jet Bases with Xijet Print Heads
- Bell & Howell Phillipsburg Expediter 5000 Inserter
- Neopost TA60 Tabber
- Mail-Quip mailing and numbering sequencing machine
- Tabber



ONLINE ACCESS THROUGH MIS

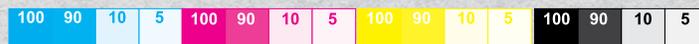
Management Information System software allows us to fully integrate the estimating, ordering, job tracking, prepress, press, finishing, shipping and billing management into one shop-wide system. The system incorporates a sophisticated customer web access portal for visual history, online reorders and a product storefront for commonly ordered products. Additionally the online portal can be organized into who can order and who approves the order, with new order requests being sent to the approver individual automatically. Individual departments can be organized within a group with individual password access.

QUALITY

On-demand custom manufacturing requires a serious commitment to quality. A.T. Publishing uses a quality control process that is based on Quality Assurance Through Attributes Program and our own four-point quality control checking process that begins with the proof and requires a signature sign off with every process through to packaging and delivery.

CONSERVATION / SOCIAL RESPONSIBILITY

A.T. Publishing & Printing is proud of their ongoing internal sustainability and conservation program, with recycling and waste management collection throughout the facility. All paper trimmings and printing spoilage is bailed. We recycle paper, cardboard, aluminum plates and pop cans. A.T. Publishing & Printing encourages the use of soy-based inks and post-consumer waste papers for all of our printed products. We have reclaimed, collected and delivered to RockTenn a total of 185,000 lbs of mixed paper, cardboard, aluminum and other recycling in 2015 alone.







SERVICE BUSINESS PRINTING - MIDTOWN

Service Business Printing is proud to be one of Anchorage's premier commercial digital printing plants. Our focus runs the gamut in business collateral marketing needs. Everything from trade show displays and banners to full service postcard mailings and brochures. We make it our business to make your business look good.

(907) 276-3004
www.serviceprint.com
onnie@serviceprint.com
323 East Fireweed Lane, Anchorage AK 99503





SERVICE BUSINESS PRINTING - UMED

Located in the heart of the university and medical district of Anchorage, aiming to quickly meet the needs of businesses in all aspects of digital printing and large format banners and displays and be a drop off location for any of the other services we offer.

(907) 562-9240

www.serviceprint.com

jack@serviceprint.com

2217 E Tudor Rd Suite 14, Anchorage, AK 99507





Established 1958
Taxpayer Identification Number
(TIN) 92-0040261

Request For W-9
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1720 Abbott Road
Anchorage, AK 99507

Email: accounting@atpublishing.com

Federal Contractor Information
DUNNS: 063352926
GAGE Code: OS4J6

US Government Printing Office
USGPO Contractor Code 015-00171

State of Alaska Business License 015970
Alaska Product Preference Class III





WE PRINT

- Direct Mail Pieces
 - Newsletters
 - Magazines
 - Annual Reports
 - Catalogs
 - Booklets
 - Books
 - Periodicals
 - Signs
 - Banners
 - Posters
 - Trade Show Displays
 - Business Cards
 - Appointment Cards
 - Postcards
 - Flyers
 - Brochures
 - Rack Cards
 - Menus
 - Presentation Folders
 - Stationery
 - Envelopes
 - Gift Certificates
 - Forms
 - Note Pads
 - Door Hangers
 - Flyers
 - Inserts
 - Tickets
- and much more!*

A/T PUBLISHING & PRINTING, INC.



WE COLOR ALASKA



A\T PUBLISHING & PRINTING, INC.

1720 ABBOTT RD. ANCHORAGE AK 99507 • **907.349.7506**

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